

**REPORT TO THE
CITY COUNCIL**
City of Salinas, California

Agenda Item Number

CR 4

DATE: June 15, 2010
FROM: Tom Kever, Finance Director
BY: James DeVincenzi, Senior Accountant
SUBJECT: **FINANCIAL REPORT - MAY 2010**


Department Director Approval

City Manager Approval

RECOMMENDATION:

Accept the Monthly Financial Report for May 2010.

DISCUSSION:

The Monthly Financial Report for May 2010 is attached for Council's review and acceptance. May's Monthly Financial Report reflects the current cash balances, year-to-date revenues and expenditures. It shows that the City has sufficient liquid funds to meet its cash requirements for at least the next six months. The Financial Report includes all investment detail required by SB564 (Johnston) and is presented to Council in compliance with the City's investment policy.

INVESTMENT ACTIVITY:

Cash and Investments total \$118,426,140. The General Fund totals \$9,358,259 or 7.9% of the total portfolio.

CASH BALANCES:

The Public Safety Fund has a deficit of \$319,223 and will be cleared when revenues are received from the claim filed for the City's share of the Federal Gang Task Force Grant.

The Housing and Urban Development Fund has a deficit of \$1,404,230 and will be cleared when reimbursements are received from the Federal Government.

The Traffic Safety Fund has a deficit of \$68,727 and will be cleared when revenues from parking fines are received.

The Grant Fund has a deficit of \$233,762 and will be cleared when revenues are received from the IMLS 2008 Leadership Grant.

The Cafeteria Benefit Fund has a deficit of \$6,912 and will be cleared when withholdings from employees are received.

REVENUES:

Through the month of May (91.7% of the fiscal year) the General Fund collected \$62,205,323 or 93.1% of the annual estimated revenue.

OPERATING EXPENDITURES:

Through the month of May (91.7% of the fiscal year) General Funds of \$60,869,571 were spent on operations and \$741,950 of encumbrances were recorded. The General Fund shows 82.6% of the appropriations expended or encumbered at the end of May 2010.

CAPITAL PROJECT EXPENDITURES:

The Capital Project Fund shows available appropriations of 69.1%. Various projects such as Chinatown Affordable Housing, Public Safety Radio System, Cesar Chavez Expansion, Streets, and Sewer improvements have yet to get fully underway.

CITY OF SALINAS
 PORTFOLIO MASTER SUMMARY
 MAY 31, 2010

INVESTMENTS:	Market Value	Percent of Portfolio	Average Term	Average Days to Maturity	Average Yield This Month (Annualized)	Average Yield Last Month (Annualized)
Local Agency Investment Funds	46,574,335.36	71.84%	1	1	0.56%	0.59%
Rabobank	11,854,320.35	18.28%	1	1	0.76%	0.98%
First Financial Equity Corporation	1,000,355.84	1.54%	1	1	0.00%	0.00%
Bank of New York	5,319,411.49	8.20%	4720	3204	0.36%	0.36%
Pinnacle Bank	85,000.00	0.13%	365	153	1.50%	1.50%
Total Investments and Averages	64,833,423.04	100.00%			0.57%	0.63%
CASH:						
Petty cash	15,000.00					
AFLAC - City	102,377.75					
Workers Comp Reserve	500,000.00					
Liability Reserve	120,000.00					
Rabobank-Checking Account	2,887,325.11					
Total Cash - No yield	3,624,702.86					
DEPOSITS:						
PERS Retirement Prepayment	732,616.59				0.89% *	1.51%
Total Deposits	732,616.59					
OTHER NON CITY INVESTMENTS:						
Deferred Compensation	49,235,397.05					
Total Investments, Cash and Others	118,426,139.54					
General Fund	9,358,258.52					

As required by law, the above reflects compliance with the City's Annual Investment Policy and demonstrates that expenditure requirements for the next six months can be met.

* Average annualized yield per semester.

CITY OF SALINAS

Investment Portfolio

Open Investments

May 31, 2010

Institution Local Agency Investment Fund
 Address P.O. Box 942809
 City State Zip Sacramento, CA 94209-0001
 Contact Person Patricia A. Beal
 Telephone No (916) 653-3001

Bank Code LAIF
 Collateral State

Account Type	Account Name	Book Value	Face Value	Market Value	This Month Interest Rate	Last Month Interest Rate
Regular	City of Salinas	35,136,016.14	35,136,016.14	35,136,016.14	0.56%	0.59%
Regular	Salinas Redevelopment Agency	5,214,652.00	5,214,652.00	5,214,652.00	0.56%	0.59%
Tax Allocation Bond	Salinas Redevelopment Agency	6,223,667.22	6,223,667.22	6,223,667.22	0.56%	0.59%
Total Local Agency Fund		46,574,335.36	46,574,335.36	46,574,335.36		

Institution Rabobank
 Address 301 Main Street
 City State Zip Salinas, CA 93901
 Contact Person Pam McCrumb
 Telephone No 800-942-6222

Account Type	Account Name	Book Value	Face Value	Market Value	Interest Rate	Interest Rate
Money Market Fund	City of Salinas	11,854,320.35	11,854,320.35	11,854,320.35	0.76%	0.98%
Total Rabobank		11,854,320.35	11,854,320.35	11,854,320.35		

Institution First Financial Equity Corp.
 Address 5619 DTC Parkway, Suite 575
 City State Zip Greenwood Village, CO 80111
 Contact Person David Carter
 Telephone No 303-643-5959

Account Type	Account Name	Book Value	Face Value	Market Value	Interest Rate	Interest Rate
Money Market Fund	City of Salinas	1,000,355.84	1,000,355.84	1,000,355.84	0.00%	0.00%
Total First Financial Equity		1,000,355.84	1,000,355.84	1,000,355.84		

Institution Bank of New York
 Address 700 South Flower St, Suite 500
 City State Zip Los Angeles, CA 90017
 Contact Person Teresa R. Fructuoso
 Telephone No 213-630-6249

Bank Code BSA
 Collateral 100%

Account Type	Account Name	Book Value	Face Value	Market Value	This Month Interest Rate	Last Month Interest Rate
BNY Sanitary Sewer Reserve	Sanitary Sewer	1,031,512.35	1,031,512.35	1,031,512.35	0.01%	0.01%
BNY Consolidated AD	Assessment Districts	678,379.59	678,379.59	678,379.59	0.01%	0.01%
BNY Bella Vista AD	Assessment Districts	398,308.74	398,308.74	398,308.74	0.01%	0.01%
BNY Steinbeck Center 2002	City of Salinas	193,021.05	193,021.05	193,021.05	5.45%	5.45%
BNY COP 1999 Bonds	City of Salinas	149,066.02	149,066.02	149,066.02	5.48%	5.48%
BNY COP 2004 Parking	City of Salinas	1,148,720.51	1,148,720.51	1,148,720.51	0.00%	0.00%
BNY COP 2005 A Refunding	City of Salinas	577,764.20	577,764.20	577,764.20	0.00%	0.00%
BNY COP 2005 B Refunding	City of Salinas	803,288.42	803,288.42	803,288.42	0.00%	0.00%
BNY COP 2008 Refunding	City of Salinas	339,350.61	339,350.61	339,350.61	0.00%	0.00%
Funds Held By Bank Trustee		5,319,411.49	5,319,411.49	5,319,411.49	0.36%	0.36%

CITY OF SALINAS
Investment Portfolio
Open Investments

Institution Pinnacle Bank
Address 1368 S Main St
City State Zip Salinas, CA 93901
Contact Person David Soares
Telephone No 831-751-2957

Bank Code
Collateral PIN 784,000,000.00
Telex
Contact Person Susan Kraker
Telephone No 831-751-2950

Record	Type	Pur Date	Mat Date	Rate	Pur Amount	Quarter	Interest	Recvd Dt	Received	Receipt	Int Due	Cashed
478	CD	10/31/09	10/31/10	1.500	85,000.00	2010-2	219.58	01/26/10	216.85	25553.17	2.73	
						2010-3	318.75				318.75	
						2010-4	322.29				322.29	
						2011-1	325.83				325.83	
						2011-2	106.25				106.25	
Certificate 0000-000603018-7 Total					85,000.00		1,292.70		216.85		1,075.85	

						2010-2	219.58		216.85		2.73	
						2010-3	318.75				318.75	
						2010-4	322.29				322.29	
						2011-1	325.83				325.83	
						2011-2	106.25				106.25	
Institution Totals					85,000.00		1,292.70		216.85		1,075.85	

CITY OF SALINAS
COMBINED STATEMENT OF CASH BALANCES - ALL FUNDS
01 JUL 2009 THROUGH 31 MAY 2010

----- FUNDS -----	BEGINNING BALANCE	RECEIPTS	NET TRANSFERS	DISBURSEMENTS	ENDING BALANCE
GENERAL FUND					
General Fund	13,183,579.88	62,205,323.00	230,196.34	66,260,840.70	9,358,258.52
Measure V Fund	3,833,344.81	7,836,088.51	-621,623.09	7,631,644.16	3,416,166.07
SPECIAL REVENUE FUNDS					
Emergency Medical Services Fund	202,379.25	18,000.00	512,511.40	384,952.51	347,938.14
Asset Seizure Fund	9,146.61	18,008.21		27,151.65	3.17
Lighting, Landscape & Maint Dist	2,749,466.43	1,655,277.86		1,011,477.10	3,393,267.19
Public Safety Fund	-102,401.35	1,383,863.24	-169,869.00	1,430,816.16	-319,223.27
Housing And Urban Development Fund	-502,941.34	4,061,744.50	-1,995,392.77	2,967,640.45	-1,404,230.06
Development Fees Fund	18,309,688.18	1,292,790.01	-1,253,111.82	0.00	18,349,366.37
Special Gas Tax Impvt Fund	2,650,277.22	2,107,655.82	-3,384,523.59	0.00	1,373,409.45
Traffic Safety Fund	100,453.58	630,819.43	-800,000.00	0.00	-68,726.99
Vehicle Abatement Fund	96,665.14	86,708.01	50,000.00	122,125.95	111,247.20
Recreation Parks Fund	226,062.77	33,881.00	-22,486.20	0.00	237,457.57
Business Imp District	7,155.60	240,862.51		195,029.40	52,988.71
PEG (1%) Cable Franchise	60,672.46	156,166.21		153,354.33	63,484.34
Grant Fund	-79,896.18	146,995.88	79,605.26	380,466.94	-233,761.98
DEBT SERVICE FUND					
Debt Service	1,170,191.51	11,255.10	1,029,097.13	1,082,029.38	1,128,514.36
CAPITAL PROJECTS FUNDS					
Special Aviation Fund	2,080,605.48	1,636,996.84	-2,385,173.94	0.00	1,332,428.38
Special Const Asst Fund	-68,841.72	6,981,975.89	-5,027,866.88	0.00	1,885,267.29
Capital Projects Fund	1,935,950.00		13,891,920.49	13,891,920.49	1,935,950.00
SPECIAL ASSESSMENT FUNDS					
Assessment Districts Fund	6,420,125.98	3,354,462.24		2,880,690.61	6,893,897.61
ENTERPRISE FUNDS					
Municipal Airport Fund	392,536.65	1,042,825.20	-131,642.28	771,198.95	532,520.62
Industrial Waste Fund	1,133,192.42	1,217,180.63	-163,474.12	811,178.16	1,375,720.77
Municipal Golf Courses Fund	1,157,205.54	606,284.51	150,000.00	639,175.77	1,274,314.28
Sewer Fund	2,243,995.20	2,537,441.00	-119,483.69	1,944,935.20	2,717,017.31
Storm Sewer (NPDES) Fund	780,327.43	513,373.38	969,850.37	1,052,448.16	1,211,103.02
Water Utility Fund	45,117.00	5,523.00		7,035.09	43,604.91
Downtown Parking District	1,608,708.70	243,768.71	1,082,843.17	1,527,612.88	1,407,707.70
Crazy Horse Landfill	0.00	385,097.13	-385,097.13	0.00	0.00
INTERNAL SERVICE FUNDS					
Internal Service	9,830,327.76	1,938,075.46		4,879,354.60	6,889,048.62
TRUST AND AGENCY FUNDS					
Trust Deposits Fund	1,896,310.81	19,738,101.28	-55,635.32	20,307,178.45	1,271,598.32
Deferred Compensation Fund	45,674,222.85	8,740,714.68		5,026,422.97	49,388,514.56
Flexible Spending Fund	93,931.05	202,990.70		194,544.00	102,377.75
Cafeteria Benefit Fund	1.00	798,740.01		805,653.34	-6,912.33
Central City Revitalization	3,845,048.27	3,403,474.35	-1,358,783.61	3,203,240.98	2,686,498.03
Sunset Buenavista Merged Prog	2,460,520.76	2,488,762.79	-121,860.72	3,148,098.92	1,679,323.91
TOTAL - ALL FUNDS:	123,443,129.75	137,721,227.09	0.00	142,738,217.30	118,426,139.54

CITY OF SALINAS
COMBINED STATEMENT OF ACTUAL AND ESTIMATED REVENUE - ALL FUNDS
01 JUL 2009 THROUGH 31 MAY 2010

----- FUNDS -----	ESTIMATED REVENUE	YEAR-TO-DATE ACTUAL REVENUE	OVER/UNDER REVENUE	PERCENT COLLECTED
GENERAL FUND				
General Fund	66,806,600.00	62,205,323.00	-4,601,277.00	93.1%
Measure V Fund	8,430,000.00	7,836,088.51	-593,911.49	93.0%
SPECIAL REVENUE FUNDS				
Emergency Medical Services Fund	18,000.00	18,000.00	0.00	100.0%
Asset Seizure Fund	32,600.00	18,008.21	-14,591.79	55.2%
Lighting, Landscape & Maint Dist	1,610,300.00	1,655,277.86	44,977.86	102.8%
Public Safety Fund	7,547,297.92	1,383,863.24	-6,163,434.68	18.3%
Housing And Urban Development Fund	9,070,624.00	4,061,744.50	-5,008,879.50	44.8%
Development Fees Fund	1,002,500.00	1,292,790.01	290,290.01	129.0%
Special Gas Tax Impvt Fund	2,730,000.00	2,107,655.82	-622,344.18	77.2%
Traffic Safety Fund	925,000.00	630,819.43	-294,180.57	68.2%
Vehicle Abatement Fund	110,000.00	86,708.01	-23,291.99	78.8%
Recreation Parks Fund	23,000.00	33,881.00	10,881.00	147.3%
Business Imp District	270,000.00	240,862.51	-29,137.49	89.2%
PEG (1%) Cable Franchise	150,000.00	156,166.21	6,166.21	104.1%
Grant Fund	1,472,166.50	146,995.88	-1,325,170.62	10.0%
DEBT SERVICE FUND				
Debt Service	22,800.00	11,255.10	-11,544.90	49.4%
CAPITAL PROJECTS FUNDS				
Special Aviation Fund	3,436,500.00	1,636,996.84	-1,799,503.16	47.6%
Special Const Asst Fund	8,833,800.00	6,981,975.89	-1,851,824.11	79.0%
Capital Projects Fund			0.00	0.0%
SPECIAL ASSESSMENT FUNDS				
Assessment Districts Fund	3,233,500.00	3,354,462.24	120,962.24	103.7%
ENTERPRISE FUNDS				
Municipal Airport Fund	1,162,500.00	1,042,825.20	-119,674.80	89.7%
Industrial Waste Fund	1,275,000.00	1,217,180.63	-57,819.37	95.5%
Municipal Golf Courses Fund	700,000.00	606,284.51	-93,715.49	86.6%
Sewer Fund	2,330,000.00	2,537,441.00	207,441.00	108.9%
Storm Sewer (NPDES) Fund	510,000.00	513,373.38	3,373.38	100.7%
Water Utility Fund	20,000.00	5,523.00	-14,477.00	27.6%
Downtown Parking District	514,136.00	243,768.71	-270,367.29	47.4%
Crazy Horse Landfill	385,100.00	385,097.13	-2.87	100.0%
INTERNAL SERVICE FUNDS				
Internal Service	3,027,000.00	1,938,075.46	-1,088,924.54	64.0%
TRUST AND AGENCY FUNDS				
Trust Deposits Fund	33,000,512.09	19,738,101.28	-13,262,410.81	59.8%
Deferred Compensation Fund	4,370,500.00	8,740,714.68	4,370,214.68	200.0%
Flexible Spending Fund	240,000.00	202,990.70	-37,009.30	84.6%
Cafeteria Benefit Fund	52,000.00	798,740.01	746,740.01	1,536.0%
Central City Revitalization	3,206,000.00	3,403,474.35	197,474.35	106.2%
Sunset Buenavista Merged Prog	2,500,500.00	2,488,762.79	-11,737.21	99.5%
TOTAL REVENUE - ALL FUNDS:	169,017,936.51	137,721,227.09	-31,296,709.42	81.5%

CITY OF SALINAS
COMBINED STATEMENT OF EXPENDITURES, ENCUMBRANCES, APPROPRIATIONS - ALL FUNDS
01 JUL 2009 THROUGH 31 MAY 2010

----- FUNDS -----	APPROPRIATIONS	EXPENDITURES	ENCUMBRANCES	UNENCUMBERED BALANCE	PERCENT AVAILABLE
GENERAL FUND					
General Fund	74,556,578.11	60,869,571.10	741,949.92	12,945,057.09	17.4%
Measure V Fund	9,931,350.00	6,836,314.45	224,030.27	2,871,005.28	28.9%
SPECIAL REVENUE FUNDS					
Emergency Medical Services Fund	522,600.00	356,947.02	2,392.63	163,260.35	31.2%
Asset Seizure Fund	25,000.00	24,452.28	0.00	547.72	2.2%
Lighting, Landscape & Maint Dist	1,521,400.00	924,635.74	114,939.73	481,824.53	31.7%
Public Safety Fund	3,307,083.69	1,331,199.49	106,904.64	1,868,979.56	56.5%
Housing And Urban Development Fund	6,195,895.28	2,827,005.57	1,594,650.65	1,774,239.06	28.6%
Development Fees Fund				0.00	0.0%
Special Gas Tax Impvt Fund				0.00	0.0%
Traffic Safety Fund				0.00	0.0%
Vehicle Abatement Fund	177,200.00	115,349.96	0.00	61,850.04	34.9%
Recreation Parks Fund				0.00	0.0%
Business Imp District	270,000.00	195,029.40	0.00	74,970.60	27.8%
PEG (1%) Cable Franchise	150,000.00	152,161.33	16,968.12	-19,129.45	-12.8%
Grant Fund	1,408,893.70	317,485.12	135,214.56	956,194.02	67.9%
DEBT SERVICE FUND					
Debt Service	1,075,100.00	1,081,279.38	750.00	-6,929.38	-0.6%
CAPITAL PROJECTS FUNDS					
Special Aviation Fund				0.00	0.0%
Special Const Asst Fund				0.00	0.0%
Capital Projects Fund	52,541,809.54	11,972,455.78	4,262,928.08	36,306,425.68	69.1%
SPECIAL ASSESSMENT FUNDS					
Assessment Districts Fund	3,294,700.00	2,878,480.34	0.00	416,219.66	12.6%
ENTERPRISE FUNDS					
Municipal Airport Fund	1,010,400.00	732,382.91	8,860.17	269,156.92	26.6%
Industrial Waste Fund	1,045,400.00	668,693.66	778.62	375,927.72	36.0%
Municipal Golf Courses Fund	735,800.00	638,925.77	1,167.00	95,707.23	13.0%
Sewer Fund	2,186,313.75	1,885,958.17	2,706.96	297,648.62	13.6%
Storm Sewer (NPDES) Fund	1,486,949.09	982,101.98	17,959.80	486,887.31	32.7%
Water Utility Fund	20,000.00	5,180.79	2,182.45	12,636.76	63.2%
Downtown Parking District	1,795,636.00	1,482,491.10	143,009.73	170,135.17	9.5%
Crazy Horse Landfill				0.00	0.0%
INTERNAL SERVICE FUNDS					
Internal Service	4,868,100.00	4,804,118.74	19,991.94	43,989.32	0.9%
TRUST AND AGENCY FUNDS					
Trust Deposits Fund	33,594,667.36	19,094,479.89	120,236.20	14,379,951.27	42.8%
Deferred Compensation Fund	5,440,500.00	4,830,205.41	3,000.00	607,294.59	11.2%
Flexible Spending Fund	235,000.00	194,544.00	0.00	40,456.00	17.2%
Cafeteria Benefit Fund	48,500.00	805,653.34	0.00	-757,153.34	-1,561.1%
Central City Revitalization	3,623,423.97	3,159,501.68	57,124.28	406,798.01	11.2%
Sunset Buenavista Merged Prog	3,989,517.20	2,685,015.97	687,285.80	617,215.43	15.5%
TOTAL - ALL FUNDS:	215,057,817.69	131,851,620.37	8,265,031.55	74,941,165.77	34.9%

CITY OF SALINAS
STATEMENT OF ACTUAL AND ESTIMATED REVENUE BY FUND AND ACCOUNT
01 JUL 2009 THROUGH 31 MAY 2010

FUND ACCT DESCRIPTION	ESTIMATED REVENUE	MAY ACTUAL	YEAR-TO-DATE ACTUAL	PERCENT COLLECT	YEAR-TO-DATE LAST YEAR	
1000 51100 Property Taxes	26,530,000.00	1,239,771.00	26,240,037.64	98.91	30,636,484.67	98.75
1000 51200 Other Taxes	32,790,000.00	2,494,290.43	30,000,922.67	91.49	32,433,193.01	94.13
1000 52000 Licenses and Permits	1,123,600.00	65,228.42	1,126,221.06	100.23	861,797.89	94.15
1000 53000 Fines and Penalties	115,500.00	2,690.00	55,258.72	47.84	171,526.60	97.38
1000 54000 Use of Money And Property	480,200.00	24,224.48	219,944.79	45.80	587,246.92	99.07
1000 55000 Rev From Other Agencies	1,257,300.00	36,748.69	1,118,276.35	88.94	1,443,351.05	94.42
1000 56000 Charges for Current Services	4,389,000.00	218,223.01	3,326,443.07	75.79	3,117,255.04	78.45
1000 57000 Other Revenue	121,000.00	10,144.56	118,218.70	97.70	192,036.40	88.01
*** TOTAL FOR FUND 1000	66,806,600.00	4,091,320.59	62,205,323.00	93.11	69,442,891.58	

CITY OF SALINAS
STATEMENT OF ACTUAL AND ESTIMATED REVENUE BY FUND AND ACCOUNT
01 JUL 2009 THROUGH 31 MAY 2010

FUND ACCT	DESCRIPTION	ESTIMATED REVENUE	MAY ACTUAL	YEAR-TO-DATE ACTUAL	PERCENT COLLECT	YEAR-TO-DATE LAST YEAR
1000 51101	Secured Taxes - Curr Yr	10,470,000.00	1,239,771.00	10,547,361.27	100.74	11,929,325.25
1000 51102	Unsecured Taxes - Curr Yr	520,000.00		445,420.32	85.66	517,468.59
1000 51104	Supplemental Assessment Roll	215,000.00		121,118.12	56.33	336,982.91
1000 51105	Property Taxes - Interest	5,000.00		-9,396.37	-187.93	54,226.49
1000 51106	Secured Taxes - Prior Yr	800,000.00		685,269.07	85.66	730,392.69
1000 51107	Unsecured Taxes - Pr Yr	5,000.00		2,846.96	56.94	1,207.32
1000 51108	Homeowners Property Tax Relief	80,000.00		35,519.43	44.40	38,291.54
1000 51112	Vehicle License Fee In-Lieu	10,175,000.00		10,150,136.00	99.76	11,483,389.00
1000 51114	Sales Tax In-Lieu	4,260,000.00		4,261,762.84	100.04	5,545,200.88
1000 51201	Sales Tax	14,250,000.00	1,181,700.00	12,937,041.71	90.79	14,989,238.51
1000 51202	Utility Users Tax	8,500,000.00	714,686.42	7,813,408.46	91.92	7,872,442.95
1000 51203	Transient Occupancy Tax	1,500,000.00	165,263.91	1,410,706.17	94.05	1,583,708.58
1000 51204	Property Transfer Tax	350,000.00		269,853.63	77.10	338,359.71
1000 51205	Business License Tax	4,200,000.00	34,669.94	3,932,830.62	93.64	4,033,654.97
1000 51207	Franchise Fee - Electric	490,000.00		479,823.21	97.92	473,393.80
1000 51208	Franchise Fee - Gas	320,000.00		226,396.64	70.75	324,800.58
1000 51209	Franchise Fee - Garbage	2,150,000.00	365,982.11	1,984,265.36	92.29	1,740,434.53
1000 51210	Franchise Fee - Cable TV	750,000.00		732,586.69	97.68	796,458.37
1000 51211	Royalty - Crazy Horse Thermal	35,000.00		26,460.13	75.60	139,641.56
1000 51214	Franchise Fee-Towing	175,000.00	12,486.00	98,048.00	56.03	141,059.45
1000 51216	Franchise Fee - AT&T		19,502.05	19,502.05	0.00	0.00
1000 51253	BFI Franchise Administration	70,000.00		70,000.00	100.00	0.00
1000 52001	Animal Licenses	62,000.00	7,686.00	61,155.70	98.64	51,014.78
1000 52002	Bicycle Licenses	500.00		3.00	0.60	0.00
1000 52005	Mechanical Permits	5,600.00	270.00	4,826.39	86.19	5,021.42
1000 52006	Building Permits	700,000.00	38,837.74	753,208.50	107.60	554,217.22
1000 52007	Building Relocation Permits	500.00		0.00	0.00	0.00
1000 52008	Plumbing Permits	27,000.00	1,969.10	21,234.28	78.65	21,565.31
1000 52009	Electrical Permits	12,000.00	1,242.92	13,654.00	113.78	10,581.23
1000 52010	Encroachment Permits	145,000.00	5,907.66	127,756.65	88.11	115,243.20
1000 52011	Re-Roofing Permits	110,000.00	5,022.00	82,943.94	75.40	72,399.73
1000 52012	Building Demolition Permit	2,000.00		378.00	18.90	832.00
1000 52014	Regulatory Licenses	25,000.00	3,206.00	40,863.60	163.45	10,170.00
1000 52016	Garage Sale Permits	12,000.00	732.00	6,244.00	52.03	8,883.00
1000 52017	Fast Track Permit Fee	5,000.00		35.00	0.70	0.00
1000 52020	Transportation Permits	17,000.00	355.00	10,018.00	58.93	11,870.00
1000 52050	Other Licenses & Permits			3,900.00	0.00	0.00
1000 53005	Parking Fines - Admin Fee			0.00	0.00	40,749.20
1000 53006	General Code Fines	65,000.00		15,952.72	24.54	84,892.40
1000 53007	Code Enforcement Recovery Cost	500.00		0.00	0.00	150.00
1000 53008	Code Enforcement Violations	50,000.00	2,690.00	39,306.00	78.61	45,735.00
1000 54001	Investment Earnings	400,000.00	12,840.44	139,910.26	34.98	517,330.22
1000 54020	Rental Income	50,000.00	11,384.04	49,834.53	99.67	50,916.70
1000 54023	Building Lease	30,200.00		30,200.00	100.00	19,000.00
1000 55102	County Housing In-Lieu	40,000.00		38,112.66	95.28	0.00
1000 55124	HAZMAT Reimbursement	115,000.00		72,534.44	63.07	71,221.21
1000 55135	Monterey County DNA Fund	10,000.00		0.00	0.00	20,805.25
1000 55138	SVMH Reimbursement	4,200.00	350.00	2,800.00	66.67	2,800.00
1000 55202	Motor Vehicle In-Lieu	415,000.00	71,606.59	436,179.50	105.10	403,747.09
1000 55210	State Highway Maintenance	6,000.00		4,183.70	69.73	4,074.64
1000 55211	State Mandated Costs	50,000.00		48,006.78	96.01	13,638.12
1000 55213	CLSB Direct Loan Fund	5,000.00		2,257.03	45.14	1,805.86
1000 55214	Public Library Fund	65,000.00		54,048.00	83.15	51,378.00
1000 55218	Post Training Reimbursement	30,000.00	1,429.60	28,561.91	95.21	70,061.33
1000 55222	State Fire Reimbursement	200,000.00		225,346.53	112.67	423,766.32
1000 55224	State Office of Emergency Svs	1,000.00		10,054.82	1005.48	0.00
1000 55258	State ABC Grant	5,000.00		0.00	0.00	3,340.02
1000 55316	Federal Fire Reimbursement			1,932.64	0.00	38,325.25
1000 55318	Salinas High School Dist	293,100.00	-36,637.50	183,537.50	62.62	305,050.00
1000 55321	Alisal Steinbeck Park Maint.	8,000.00		8,000.00	100.00	8,000.00
1000 55331	Dept of Justice	10,000.00		2,720.84	27.21	25,337.96
1000 56102	Administrative Service Revenue	1,400,000.00	4,648.11	623,497.72	44.54	657,355.65
1000 56103	Sale of Printed Material	10,000.00	2,083.77	8,494.89	84.95	6,017.14
1000 56104	Bus License Applic Review Fees	40,000.00	3,292.00	50,407.84	126.02	38,418.00
1000 56105	Bond Issuance/Monitoring Fees	10,000.00		6,393.88	63.94	76,383.63
1000 56106	Minute/Agenda Sales Fee	100.00	22.00	22.00	22.00	0.00
1000 56107	Candidate Filing Fees	100.00		0.00	0.00	1,149.00
1000 56108	Returned Check Charges	2,000.00	116.00	1,329.00	66.45	1,539.00
1000 56110	Research Fees	100.00		5.00	5.00	2.60

CITY OF SALINAS
STATEMENT OF ACTUAL AND ESTIMATED REVENUE BY FUND AND ACCOUNT
01 JUL 2009 THROUGH 31 MAY 2010

FUND ACCT	DESCRIPTION	ESTIMATED REVENUE	MAY ACTUAL	YEAR-TO-DATE ACTUAL	PERCENT COLLECT	YEAR-TO-DATE LAST YEAR
1000 56111	Copying Fees	2,000.00	54.15	14,925.33	746.27	1,102.67
1000 56114	Holiday Parade of Lights	2,000.00		3,638.20	181.91	3,966.93
1000 56115	Airshow Charges	13,000.00		0.00	0.00	12,730.00
1000 56116	Parade Permit Fees	600.00	54.00	280.00	46.67	667.00
1000 56117	Legal Services	100.00	345.26	345.26	345.26	0.00
1000 56118	Map Sales	1,000.00		120.00	12.00	232.00
1000 56121	Special Events Fee	10,000.00	1,000.00	8,400.00	84.00	11,031.52
1000 56122	Credit Card Convenience Fee	8,000.00	799.46	8,484.54	106.06	2,015.25
1000 56150	Other General Government Fees	100.00		0.00	0.00	0.00
1000 56201	Tentative Map Review Fees	5,000.00		3,435.00	68.70	4,473.00
1000 56202	Tentative Map Revision Fees	100.00		0.00	0.00	0.00
1000 56203	Minor Subdivision Review Fees	10,000.00		9,803.00	98.03	10,998.00
1000 56204	Manufactured Housing Cert Fee			0.00	0.00	3,908.12
1000 56205	General Plan Amendment Fees	10,000.00		3,781.00	37.81	3,667.00
1000 56208	Rezoning/Prezoning Fees	5,000.00		0.00	0.00	7,112.00
1000 56209	Planning Decision Appeal	1,000.00		0.00	0.00	61.00
1000 56210	Conditional Use Permit Fee	50,000.00	3,001.22	47,753.73	95.51	48,905.69
1000 56212	Prelim Project Review Fee	2,500.00		0.00	0.00	0.00
1000 56213	Planned Unit Development Fee	15,000.00		8,250.75	55.01	15,796.00
1000 56214	Freeway Sign Plan Amend Fees	200.00		0.00	0.00	0.00
1000 56216	Environment Assessment Fee	2,500.00		0.00	0.00	2,224.00
1000 56217	Environment Impact Report Fee	3,000.00		0.00	0.00	0.00
1000 56218	Annexation Review Fee	1,000.00		0.00	0.00	0.00
1000 56220	Temporary Use of Land Review	18,000.00	1,115.00	11,433.00	63.52	12,997.67
1000 56221	Sign Review & Permits	14,000.00	1,652.00	10,703.00	76.45	8,547.00
1000 56223	Technical Assistance Fees	100.00		0.00	0.00	0.00
1000 56224	Variance Fees	1,000.00		0.00	0.00	222.00
1000 56226	Advance Planning Fees	100.00		0.00	0.00	0.00
1000 56227	Site Plan Review	40,000.00	3,176.00	24,522.25	61.31	26,837.66
1000 56228	Planning Inspection Fee	2,700.00	416.00	4,425.00	163.89	4,033.09
1000 56229	EIR Review Fee	1,000.00		0.00	0.00	0.00
1000 56230	Building Permit Review	15,000.00	945.00	10,755.00	71.70	10,368.76
1000 56231	Time Extension of Permits	400.00		594.00	148.50	306.00
1000 56232	Precise & Specific Plan Review	1,000.00		0.00	0.00	0.00
1000 56233	Home Occupation Permits	8,000.00	552.00	6,432.00	80.40	5,405.00
1000 56250	Other Planning Fees	15,000.00	84.00	36,428.75	242.86	14,195.48
1000 56301	Bingo Parlor Fees	100.00		0.00	0.00	100.00
1000 56302	Special Police Service Fees	225,000.00	10,059.96	263,602.93	117.16	188,660.71
1000 56303	Police Report Fees	57,000.00	2,690.00	39,235.54	68.83	43,337.60
1000 56304	Police False Alarm Fees	300,000.00	26,864.25	253,400.75	84.47	326,591.10
1000 56306	Vehicle Fix-it-ticket Sign Off	2,500.00	20.00	299.00	11.96	536.07
1000 56307	Fingerprint Fees	1,400.00	102.00	1,326.00	94.71	1,273.24
1000 56308	Clearance Letter Charges	1,000.00		0.00	0.00	0.00
1000 56309	Card Room Establishment Fees	5,500.00		457.00	8.31	4,731.00
1000 56310	Police Photo Charges	200.00	15.00	226.50	113.25	121.16
1000 56311	Animal Shelter Fees	70,000.00	5,913.02	68,512.31	97.87	65,993.27
1000 56312	Noise Regulation Fees	3,200.00	103.00	1,870.00	58.44	2,390.00
1000 56314	Police Record Review Charges	5,000.00	180.00	1,376.34	27.53	2,104.50
1000 56315	D U I Arrest Charges	1,000.00		0.00	0.00	0.00
1000 56316	Vehicle ID Number Check	500.00		540.00	108.00	280.00
1000 56317	Abandon Vehicle Abatement Fee	100.00		0.00	0.00	0.00
1000 56318	Firearm Fees	2,000.00		1,352.00	67.60	1,427.00
1000 56319	Booking Fees Charges	10,000.00	251.05	8,273.61	82.74	1,214.77
1000 56320	Vehicle Release Fees (Towing)	45,000.00	1,944.00	29,689.00	65.98	35,094.00
1000 56322	Vehicle Impound Fee (Towing)	65,000.00	2,638.00	40,761.00	62.71	64,112.00
1000 56323	Animal Shelter Citation Fees	10,000.00	960.00	7,415.56	74.16	6,826.00
1000 56401	Rural Fire Service	180,000.00		86,843.50	48.25	86,843.50
1000 56402	Emergency Medical Service	500.00		0.00	0.00	0.00
1000 56403	Fire Protection Fee	70,000.00	5,239.00	60,925.19	87.04	50,838.92
1000 56404	State Mandated Inspection Fees	10,000.00	7,534.00	56,993.07	569.93	10,062.48
1000 56405	Fire Plan Check Fee	5,500.00	520.00	8,808.81	160.16	5,967.01
1000 56406	Special Fire Permits	60,000.00	6,836.00	65,468.94	109.11	44,200.89
1000 56407	Structural Fire Report Fees	1,400.00	151.00	2,251.32	160.81	1,192.36
1000 56408	Fireworks Fees	1,300.00	5,760.00	5,760.00	443.08	5,400.00
1000 56409	Fireworks Surcharge	37,000.00		37,031.22	100.08	0.00
1000 56410	Fire Hazard Inspection Fees	14,000.00	1,526.00	28,929.35	206.64	12,288.00
1000 56411	Hazar Mater Response Charges	2,500.00		0.00	0.00	0.00
1000 56412	Fire False Alarm Fees	30,000.00	699.00	30,171.01	100.57	32,486.15
1000 56413	Fire Emer Stand by Time Change			1,044.00	0.00	4,012.00